

## **HOW TO EFFECTIVELY PRESENT YOUR CASE AT TRIAL USING TRIALPAD**

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To be candid, if you were to ask me what TrialPad was at the beginning of the year, I would have likely responded with a blank stare. Fast-forward to July 5, 2019. It was the weekend before my first trial as lead counsel and I was frustrated with how to organize my exhibits and how to effectively present what was going to be a considerable amount of impeachment evidence. A colleague of mine had mentioned using TrialPad and had briefly showed me the ins and outs of the application. However, he cautioned that two days before trial would **not** be an ideal time to run out and buy an iPad, download and learn how to use the TrialPad app, and attempt to use TrialPad at trial just a few days later. I took this as a challenge and did precisely that. I strolled on over to Best Buy, purchased an iPad Pro, downloaded the TrialPad app, figured out how to use it, and walked into the Fulton County courthouse to try my case. Two days later, I walked out with a defense verdict. I'll give partial credit to TrialPad.

While two days before trial is not an ideal time to test new technology, it just goes to show that TrialPad really is that simple. The goal of this outline and presentation is to give you the Cliffs Notes version of how to use TrialPad and hopefully provide you with enough knowledge and confidence to be able to use it in your next trial (which hopefully doesn't start next week.)

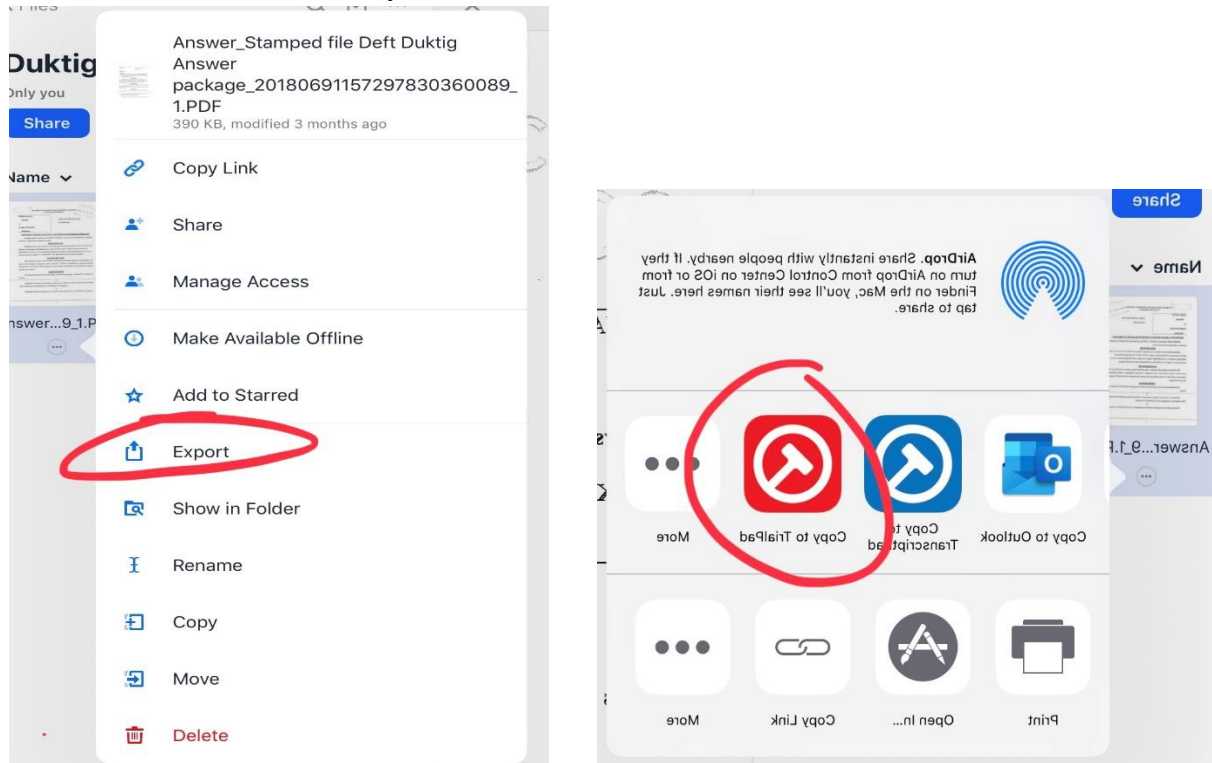
## I. What is TrialPad and why should you use it?

- Cost-effective (\$129.99) litigation software app made for iPad
- Ability to organize, annotate, and present evidence using one app
- Eliminate banker's boxes worth of paper and only print your exhibits
- No need to rely on spotty courthouse Wi-Fi (just bring an Apple TV and you can mirror your iPad to the courtroom TV)
  - You can also connect your iPad to a projector/portable screen via VGA or HDMI cable and adaptor for iPad (projector needs at least 3,000 lumens + HDMI and VGA inputs)
    - **Projector:** Epson EX3240 SVGA 3LCD Projector (3200 Lumens) (\$407 on Amazon)
      - Don't forget to bring a small stand for your projector
    - **Screen:** Epson – Duet 80" Portable Projector Screen (\$129)
- Ability to instantly word search through all your exhibits and case materials
- Easily keep track of admitted exhibits
- Effective visuals
- Ability to "blank out" the screen while you search for your next document (or in the event opposing counsel objects to one of your documents)

## II. Importing documents into TrialPad

- Cloud storage (i.e. Dropbox)
  - This is the method that has worked best for me in cases where there is not an overwhelming number of documents. Simply move your

documents to a dropbox folder and then export them from dropbox directly to TrialPad.

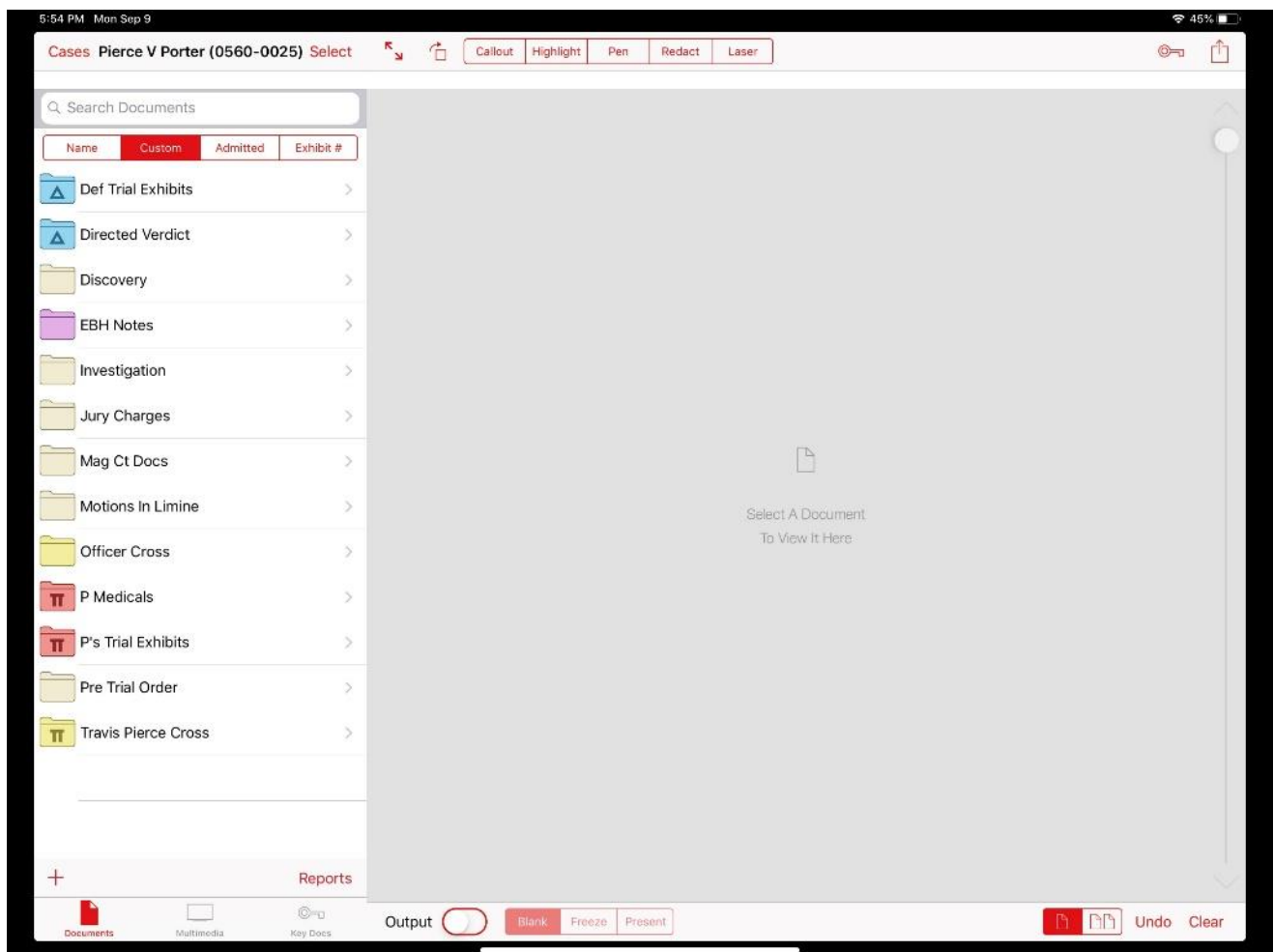


- E-mail (tedious, but OK for a few documents)
- Import photos/videos from the Photo App on the iPad
- File Sharing option under Apps tab in iTunes when you connect iPad to computer
- Supported file types: PDF, TIF, JPG, PNG, TXT, ZIP + Audio and Video files
  - Basic video editing features available in TrialPad

### III. Effectively organizing your case in TrialPad

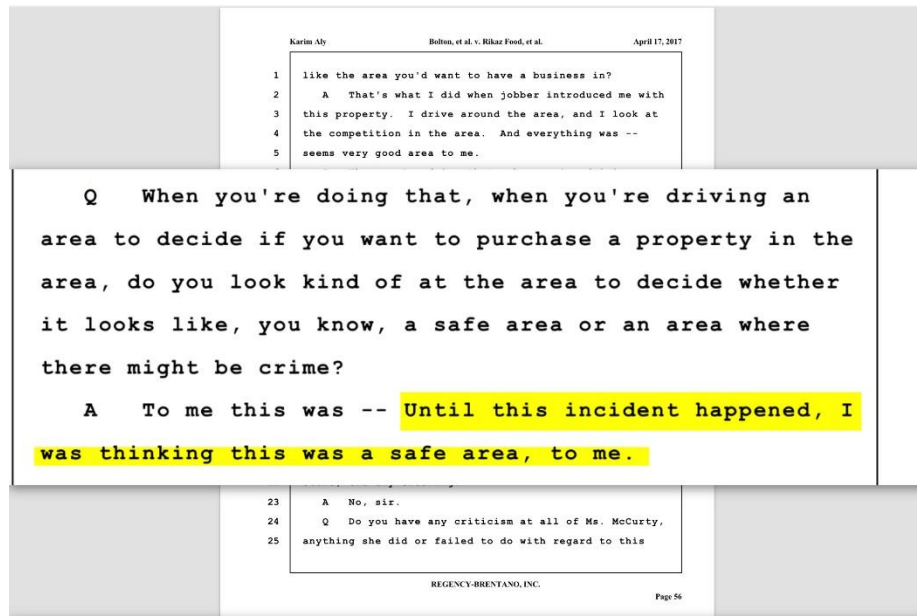
- Folders for all aspects of your case
  - Examples:
    - Motions in Limine

- Cross-Examination of Plaintiff
  - Impeachment documents
- Cross-Examination of Plaintiff's Security Expert
- Plaintiff/Defendant Trial Exhibits
- Photographs
- Plaintiff's medicals
- Jury Charges

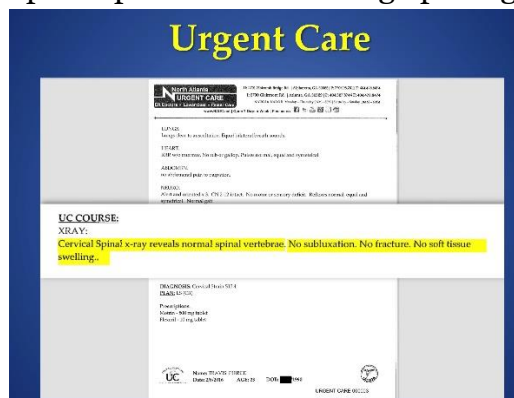


## IV. Key Features

- Callout (very helpful for impeaching a witness with deposition testimony/medical records)

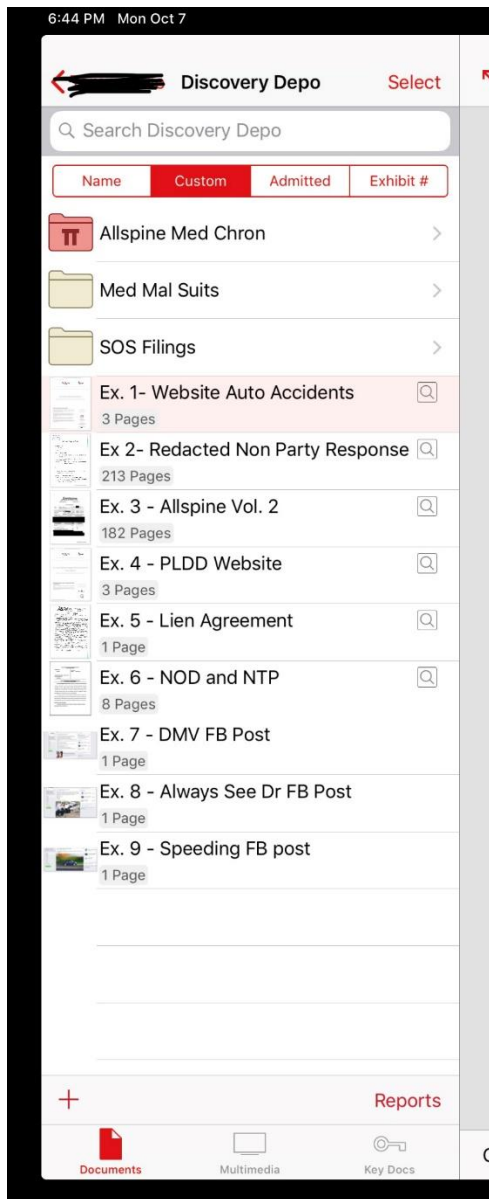


- Highlight
- Pen (Draw on exhibit/document)
- Redact
- Laser pointer (with Apple Pencil)
- Copy and paste into powerpoint for use during opening/closing powerpoint



## V. Uses Beyond Trial

- Depositions



- Mediation
- Hearings