

# MERGERS AND ACQUISITIONS

We represent buyers and sellers in small to mid-cap M&A transactions. We have represented public, private and non-profit businesses in a diverse range of transactions, including stock and asset purchases and sales, management buyouts, joint ventures, equity and debt offerings and other forms of capital formation. Our clients include both domestic and foreign entities.

Our M&A work regularly involves a wide range of businesses and industries, including banking, environmental systems, insurance, healthcare, intellectual property, blockchain, manufacturing, retail and service industries, technology, and telecommunications. We have significant experience with complex acquisition and divestiture strategies, including spin-offs, carve-outs, divisional sales, roll-ups and PE-backed recapitalizations.

We frequently assist clients with positioning their businesses for a future sale or conducting the due diligence evaluation of acquisition targets.

The DEFCorp Team often serves as local transaction counsel for domestic and international companies expanding into the southeastern U.S. In this role, our attorneys work alongside out-of-state or foreign counsel, providing advice regarding federal, state or local law applicable to the client's transactional and strategic objectives.

Our depth of M&A experience enables us to respond quickly and effectively to whatever challenges arise during the course of a transaction. In each transaction, we share the goal of our client to "close the deal," while simultaneously applying our broad legal

knowledge, deal savvy, and hard work to negotiate terms that place our client in the best position to achieve desired goals.