

EQUITY FUNDING AND FINANCE

We advise funded and revenue-positive start-up, growth-stage and mid-market companies in effectively implementing strategies for capital formation. We focus on emerging technology companies that are supported by Fortune 500 enterprise investment, grant programs, and university systems.

Start-up and early stage companies frequently struggle to find affordable and responsive lawyers who both understand the technology and science underlying their products and stay current on ever-evolving laws applicable to emerging technologies. Our team includes attorneys with both technological and operational experience in the start-up sector, and we offer a number of creative billing arrangements suited to the needs of early-stage clients. We also stay abreast of current trends in capital formation and entrepreneurial finance, allowing us to guide clients through the multitude of legal issues impacting their ability to obtain financing from friends and family, angel investors, investment funds and banks. Our services include:

- Financing arrangements to add investing, strategic or management partners, including mezzanine financing and complex credit facilities
- Angel, Seed, and Venture Capital Funding negotiation support, due diligence representation, and securities law compliance
- Product launch preparation and delivery
- Trademark registration and protection
- Copyright registration and enforcement

- Licensing
- Employment issues, including non-competes, severance, termination and employee benefits
- Real estate lease or purchase
- The broad spectrum of commercial contracts
- Governance strategy implemented through customized bylaws and operating agreements
- E-Commerce (terms of service or use, privacy policy, web agreements, product licensing, and GDPR compliance)