

Robert L. Welch

PARTNER

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About

Rob has been with Drew, Eckl & Farnham for over 25 years and leads its Corporate and Transactional Practice Group. He focuses on providing outside general counsel services to for-profit and nonprofit businesses in a wide range of industries, including:

- Healthcare Services
- Software and Technology
- Entertainment
- Property Management
- Industrial Recycling
- Insurance Claims Investigation
- Construction Management

Rob works closely with corporate leadership to meet day-to-day legal challenges and accomplish long-term strategic objectives. His clients range from closely-held local businesses to mid-market national and multi-national companies. Rob also has extensive civil litigation experience, giving him valuable perspective in advising clients with regard to corporate risk management and litigation avoidance. Rob regularly advises clients regarding:

- Corporate compliance
- Regulatory compliance (including HIPAA and Medicare/Medicaid)
- Contract negotiation and management



- Cybersecurity
- Mergers & acquisitions, joint ventures, and corporate restructuring
- Banking and corporate finance
- Commercial lending
- Commercial real estate purchase and leasing
- Software/intellectual property licensing
- Music production and publishing
- Corporate sponsorship
- Executive compensation
- Product supply and distribution
- Government contracting

Businesses Succession and Estate Planning

As an extension of his representation of closely held businesses, Rob advises business owners on succession planning strategies. Whether “succession planning” means passing a business down through the family, a management led buyout, or a sale to a third party, Rob’s understanding of the dynamics of business ownership gives him the insight needed to structure an effective succession plan. In addition, Rob works with high net-worth individuals and families in structuring complex trust and estate planning solutions to efficiently transfer assets to subsequent generations.

Education

University of Georgia,
School of Law, J.D., 1989,
cum laude

Georgia State University,
M.S., Finance, 1998

State University of West
Georgia, B.A., 1985

Court Admissions

All Georgia State and
Federal Courts

USDC Northern and Middle
District

11th Circuit Court of Appeals

Georgia Supreme Court

Georgia Court of Appeals

